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Brian Barfield President Owner Modern Day Selling

Modern Day Selling offers fresh new insight in retail sales training. For years the same concepts of sales training have been spun many different ways.

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Modern Day Selling offers fresh new insight in retail sales training. For years the same concepts of sales training have been spun many different ways. Greatness is found when you take what is good and make it great. Modern Day Selling focuses on the following new insight:

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Modern Day Selling is designed to help sales associates find a greater success. Over the years the world has evolved. Unfortunately, the styles and concepts of sales training have not. As greed set in we began to train our sales associate improperly on ways to trick and manipulate our customers. This has created a separation between sales associates and customers. This book is designed to help

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Modern Day Selling is being compared as the the hi-definition and surround sound of sales training to help give sales associates a better performance. This new evolution of sales training can

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Modern Day Selling Unlocking Your Hidden Potential

[(Modern Day Selling: Unlocking Your Hidden Potential)] [By (author) Brian Barfield] [July, 2012]

Paperback Jul 27 2012 by Brian Barfield (Author)

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